



## Jamie Ballinger

Shareholder and Attorney Talent Manager

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Jamie Ballinger represents sophisticated clients in the energy/EV, retail, hospitality, and manufacturing industries. She has published articles with *Bloomberg* and *Westlaw*, and she leads the Firm's mentorship, coaching, and retention program.

As a trusted advisor, Ms. Ballinger acts as outside general counsel to her clients. Her passions are connecting her clients with experts from the Firm's 36 practice groups and building legal teams to handle her client's needs – from compliance to litigation – across the Firm's 24 offices. She has extensive experience handling high-profile disputes that require both a legal and public relations strategy.

Ms. Ballinger also handles a wide variety of employment issues in both state and federal courts.

### Representative Matters

- Built an industry service team to defend a large corporate client with premises liability litigation across the Firm's footprint.
- Developed a legal and public relations strategy for a high-profile client in a dispute with a competitor regarding expansion of the client into a new market.
- Regularly negotiates the exit of highly compensated corporate executives for clients.
- Successfully resolved a commercial dispute under the International Sale of Good Treaty between a U.S. client and a foreign manufacturer.

### Professional Honors & Activities

- Board Member – YWCA of East Tennessee (2022 – present)
- Member – Executive Women's Association – Knoxville (2019 – present)
- Listed in Rising Stars by Mid-South Super Lawyers (2014 – 2019)
- Named as one of the "40 Under 40" by the *Greater Knoxville Business Journal* (2016)
- Recipient – East Tennessee Lawyers' Association for Women "Spirit of Justice Award" for advocacy for women in and outside of the legal profession (2017)
- Chair – Civil Service Merit Board, City of Knoxville (appointed by Mayor M. Rogero) (2020)
- Leadership Tennessee NEXT, Leadership Tennessee (2019)
- Member – American, Tennessee and Knoxville Bar Associations
- Fellow – Knoxville Bar Association
- Co-Chair – Tennessee Bar Association Public Service Academy (2022)
- Chair – Difficult Conversations, Knoxville Bar Association Diversity Committee (2020)
- Elected – Knoxville Bar Association Board of Governors (2017)
- Recipient – Knoxville Bar Association "President's Award" for service to the Bar (2016)
- Board Member – Great Smoky Mountains Association (GSMA)
- Adjunct Faculty – University of Tennessee College of Law (2014 – present)
  - Recipient, Outstanding Adjunct Teaching Award (2020)
- Elected – Alumni Council, University of Tennessee College of Law (2020 – present)
- Selected Member – Tennessee Bar Association's Leadership Law Program (2015)
- President – East Tennessee Lawyers' Association for Women (2014)
- Chair – Interfaith Health Clinic Foundation Board (2016 – 2017)
- Board Member – North Knoxville Business and Professionals' Association (2015)

- Recipient – Chancellor George C. Lewis Advocacy Award
- Member – Hamilton Burnett American Inn of Court
- Order of the Barristers



## Publications

- "Baker's Dozen – Tips on the Way to the Top," *Women's Initiative Newsletter* (October 2022)
- Contributing Author – American Health Law Association Year in Review – Health Care Liability and Litigation (January 2022)
- "Determination: Young Women Forging Their Paths," *Women's Initiative Newsletter* (October 2020)
- "Remote Depositions: A Great Tool for Litigators During Coronavirus," *Trial Spotlight Newsletter* (August 2020)
- Co-author – "Virtual proceedings: A Practitioners' Guide," *Westlaw* (July 2020)
- Co-author – "Tips for Asserting and Upholding the Patient Safety Work Product Privilege," *DRI MedLaw Update* (2013)
- Co-author – "Provider Liability: It is Not Just Malpractice Anymore," *East Tennessee Medical News* (January 2011)
- "Medical Malpractice Claims Report Update - Bredesen Signs Bill Amending Health Data Reporting Act," *East Tennessee Medical News* (January 2011)
- "Legislative Update: The Tennessee Health Carrier Grievance and External Review Procedure Act," *East Tennessee Medical News* (January 2011)
- "Legislative Update - The Tennessee Patient Safety and Quality Improvement Act," *East Tennessee Medical News* (January 2011)
- "Coming Soon - Mandatory Compliance Plans. Are You Ready? ," *East Tennessee Medical News* (January 2011)
- "A Physician's Unprofessional Conduct Could Lead to Sanctions from the Tennessee Board of Medical Examiners," *Knoxville Academy of Medicine*, magazine (January 2011)



## Speaking Engagements

- "The Attorney-Client Privilege and the Supreme Court's Punt on *In re Grand Jury*," KBA Corporate and Ethics Update (2023)
- "The New Overtime Wage Rule and its Impact on the Hospitality Industry," Greater Knoxville Hospitality Association (August 2016)
- "The Year Ahead in Employment Law," East Tennessee Society for Healthcare Human Resources (2016)
- "Employment Law Fundamentals, Seeds for Success," Women in Entrepreneurship Seminar (2015)
- "Preparing to take the Plaintiff's Deposition," Tennessee Bar Association's "Mastering the Deposition" seminar (2014)
- "Medical Malpractice and Contracts," University of Tennessee College of Nursing (2013)



## Webinars

- To Trial or Not to Trial: Changing Considerations and Strategies for Effective COVID-Era Dispute Resolution (March 2021)



## Education

- University of Tennessee College of Law, J.D., 2008, cum laude
- University of Tennessee, B.A., Rhetoric and Writing, 2001, summa cum laude
  - Phi Beta Kappa



## Admissions

- Tennessee, 2008
- Kentucky, 2014
- U.S. District Court for the Eastern District of Tennessee, 2009
- U.S. District Court for the Middle District of Tennessee, 2016