



## John D. McCallister

Associate

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John focuses his practice in broad corporate and transactional matters, including in the areas of mergers and acquisitions, corporate governance, joint ventures, outside general counsel, and entity formation.

John concentrates his practice in mergers and acquisitions, the formation and restructuring of companies, joint ventures, strategic alliances, commercial contracting, corporate governance, and general business matters. He works with clients to understand their business objectives and help them achieve their goals through transactions that build or capture the value of their company. In his role, John serves clients across a wide breadth of industries, including clean energy technology, health care, manufacturing, and pharmaceuticals.

### Representative Matters

- Represented a global leader in benchmarking and analytics for the hospitality industry in its acquisition by a publicly traded company for \$450 million in cash.
- Represented VendEngine, Inc. in its \$84 million sale to Tyler Technologies, Inc. (NYSE: TYL).
- Represented a foodservice distribution business in the sale of all of its equity interests and related real property to a publicly traded company.
- Represented a closely held heavy equipment company in a \$42 million asset sale to a private equity-backed equipment company.
- Represented a leading provider of administration and technology solutions for health plans in connection with a majority growth investment from a private equity firm.
- Represented a leading female-focused athletic brand in its sale to a private equity firm for approximately \$60 million.
- Represented a clean energy technology company in connection with its \$12 million Series A Preferred Stock financing transaction.
- Represented a leading transportation spend management consulting company in its strategic acquisition by a leading enterprise logistics company.
- Representing a clean energy technology company in its contract, financing, and corporate needs.
- Represented a molecular diagnostics company in its acquisition by a publicly traded company through a reverse triangular merger, including earnouts.
- Represented a health care operator in connection with its long-term lease of eight skilled nursing, independent living, and assisted living facilities, in a transaction involving agreements with the prior operator.
- Represented the acquiror of all of the interests in an Indian technology company and its U.S. affiliate.
- Represented an engineering company in the sale of all of its equity interests.
- Represented a transportation company in its purchase of substantially all of the assets of a metal work fabrication and repair company in Florida.
- Represented a physician in the sale of his practice to a national provider of maternal-fetal and pediatric medical and subspecialty physician services.
- Represented a lender in a working capital loan to the operators of two skilled nursing facilities.
- Served as in-house counsel through a secondment at a publicly traded pharmaceutical company.
- Represented a large operator of urgent and family care centers in its acquisition of four Arkansas urgent care centers.



## Education

- The University of Tennessee College of Law, J.D., 2018, magna cum laude
  - Executive Editor, *Tennessee Law Review*
- The University of Tennessee, M.B.A., 2018
- Lipscomb University, B.S. in Civil Engineering, 2014, cum laude



## Admissions

- Tennessee, 2018