



Jason A. Strain

Shareholder

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Jason Strain is a commercial lending and real estate attorney, helping his clients lend and borrow money, and guiding them through the acquisition, development, leasing, financing, and disposition of commercial real estate.

Mr. Strain also counsels clients regarding site selection and the negotiation of state and local tax incentives in connection with various real estate transactions. In addition, Mr. Strain advises his clients on general commercial contract matters such as purchase and sale agreements for raw materials and completed products, non-disclosure agreements and other vendor agreements. He works out of the Memphis office.

During law school, Mr. Strain served as an executive editor of the journal *Law and Policy in International Business* and also worked as a research assistant to a professor of English Legal History at Georgetown University.

Representative Matters

Commercial Lending

- Ongoing representation of a bank based in the Southeastern U.S. on a wide variety of bilateral and syndicated commercial financing transactions, including asset-based loans, construction loans, and other loans secured by commercial real estate, loans to finance companies, and loans to bank holding companies.
- Represented lead bank on aggregate \$89-million construction loans to multiple borrowers to finance Parke West, a mixed-use condominium project consisting of apartments, retail, a dual-branded hotel, and associated parking garage in West End, Nashville.
- Represented an agent bank in a \$90-million secured loan facilities to related companies providing small business working capital solutions, including merchant cash advances and microticket leases.
- Represented agent bank on \$50-million secured loan facility to affiliated group of small business loan providers.
- Represented a regional telecommunications and cable television provider in a \$90-million multibank secured credit facility.
- Represented a regional telecommunications provider in a \$33.5-million secured credit facility.
- Represented a regional bank in a \$50-million term and revolving credit facility secured by multiple intermediate care facilities.
- Represented a publicly traded REIT in connection with construction mortgages and refinances of existing commercial loans to self-storage facility operators around the country.
- Represented a food company based in the Southeastern U.S. in connection with various financing and real estate matters, including the negotiation of a \$150-million syndicated senior credit facility secured by accounts receivable, inventory, equipment, and real estate to be used to finance acquisitions and operations.
- Represented a Memphis-based bank on a \$35-million revolving credit loan to a facility automation and software solutions company.
- Represented a Memphis-based bank on a \$35-million term loan to a transportation company, which was secured by multiple trucking facilities.

- Represented a regional bank in a \$45-million and a \$100-million revolving credit loans to affiliated private lending funds.
- Represented a Memphis-based agent bank on \$300-million revolving credit loans to a transportation factoring company.
- Represented a New York-based lender on a \$17-million construction loan to finance a new apartment complex and adjacent parking in downtown Atlanta.
- Served as lender's counsel for the correspondent banking division of a financial services company on a \$60-million term loan to a bank holding company for the financing of an acquisition, by merger, of a financial corporation and its community bank.
- Served as lender's counsel to a large regional bank in a \$3.25-million term loan for the purchase of assets of a Nashville-based brewing company by a Memphis-based brewing company, with the loan secured by assets of both companies.
- Represented a large regional bank in a \$30-million term loan to a Mississippi-based bank holding company, secured by the holding company's bank stock.
- Counseled a large regional bank in a \$40-million construction loan for three new warehouse buildings in Raleigh, North Carolina.
- Represented an Arkansas regional bank as agent in a \$75-million revolving loan facility secured by pools of commercial loans.

Real Estate

- Represented a publicly traded company in connection with its approximately 300,000 square foot corporate headquarters lease.
- Counsel to the corporate real estate department of a Memphis-based bank in all aspects of its real estate needs, including acquisitions, dispositions, branch and office leases, and multiple sale/leaseback transactions.
- Represents a private investment firm in its acquisition of agricultural properties in Arkansas, Louisiana, and Mississippi.
- Represented the owner of a 450,000-square-foot office tower complex in its leasing activities.
- Represented a group of affiliated air ambulance companies in ground leasing sites for new bases around the country.
- Represented the purchaser of a \$41-million, 361-unit residential apartment complex in downtown Memphis, including transfer of tax incentives.
- Represented a privately-owned real estate development company in various ground lease and build-to-suit lease transactions with its national retail tenant clients.
- Represented multiple national loan servicing companies in real estate loan workout transactions and dispositions of REO properties, including shopping centers, office buildings and multifamily apartment complexes.
- Represented a food products manufacturer in its site selection and acquisition process for a new \$100 million manufacturing plant; assisted the client in obtaining significant tax and other economic incentives from state and local government.
- Represented a manufacturing firm in the \$22-million sale and leaseback of its manufacturing, warehouse, and office facilities.
- Advised a U.S. subsidiary of a Japanese automotive parent company on a \$340-million sale and leaseback of four warehouse and distribution properties located in California, Texas, Illinois, and New Jersey.
- Represented a Tennessee-based bank in its negotiation of a new lease for over 90,000 square feet of office and retail space in Charlotte, North Carolina.



Professional Honors & Activities

- Listed in *The Best Lawyers in America*® for Commercial Finance Law (2017 – 2026); Banking and Finance Law (2018 – 2026); Real Estate Law (2018 – 2026); Commercial Transactions/UCC Law (2019 – 2026); Securitization and Structured Finance Law (2022 – 2025)
- Named the Best Lawyers® 2026 Real Estate Law "Lawyer of the Year" in Memphis
- Named the Best Lawyers® 2025 Banking and Finance Law "Lawyer of the Year" in Memphis
- Named the Best Lawyers® 2023 and 2019 Commercial Transactions/UCC Law "Lawyer of the Year" in Memphis
- Named the Best Lawyers® 2023 Securitization and Structured Finance Law "Lawyer of the Year" in Memphis
- Listed in *Mid-South Rising Stars* (2013, 2018)
- Member – American, Tennessee and Memphis Bar Associations



Publications

- "SOFR: The Secured Overnight Financing Rate" (April 2022)
- "Perfection of Liens in Railroad Cars, Locomotives and Other Rolling Stock," *Martindale.com* (May 6, 2008)



Speaking Engagements

- "Title Insurance from Start to Finish," National Business Institute Seminar, Memphis, Tennessee (August 2017)
- "Commercial Real Estate Financing," National Business Institute Seminar, Nashville, Tennessee (December 2015)



Education

- Georgetown University Law Center, J.D., 2003, cum laude
- Mississippi State University, B.A., 2000, summa cum laude



Admissions

- Tennessee, 2003