



## Ryan M. Richards

Shareholder

Nashville | 615.726.5542 | [r-richards@bakerdonelson.com](mailto:r-richards@bakerdonelson.com)

Ryan Richards focuses his practice on corporate matters with broad transactional experience that includes mergers and acquisitions in a variety of different industries.

Ryan Richards advises private equity sponsors, portfolio companies, and other private and public companies on a variety of transactional and corporate governance matters including mergers and acquisitions, dispositions, joint ventures, private equity financings, commercial contracting and general business matters. Ryan has a wide breadth of industry experience, with a particular focus representing health care providers, manufacturers and distributors, media and technology companies, and biotechnology and medical products companies.

### Representative Matters

- Represented a publicly traded leading provider of government-sponsored managed care services, primarily through Medicaid, Medicare Advantage and Medicare Prescription Drug Plans, in connection with its definitive agreement to acquire another government-sponsored health care company for \$2.5 billion.
- Represented a publicly traded leading provider of government-sponsored managed care services in its acquisition of a leading provider of health benefits to individuals covered by Medicare for \$800 million.
- Represented a publicly traded leading provider of government-sponsored managed care services in its acquisition of a managed care organization in the Southwest.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a Southwestern provider of hospice and home care services to more than 2,600 consumers through 15 locations across New Mexico for \$40 million.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a Michigan-based provider of home care services to approximately 2,300 consumers through 26 offices in 10 states for \$18.5 million.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a provider of personal care services in 20 counties in New Mexico.
- Represented a publicly traded partner with leading health systems to drive value-based care transformation in its definitive agreement to acquire a health plan management services organization from a non-profit health plan for \$10,250,000.
- Represented a leading provider of prospective health assessments for health plans and health care delivery organizations in its sale to a leading New York-based investment firm.
- Represented a leading manufacturer in the alternative energy space in an investment made by a leading San Francisco-based global investment manager specializing in alternative investments with more than \$100 billion in assets under management as of March 31, 2017.
- Represented a Nashville-based flatbed logistics company in its sale to the largest flatbed and specialized transportation company in North America.
- Represented a Boise-based parking company that manages parking at dozens of locations around the country in its acquisition of a North Carolina parking company.
- Represented a Tennessee-based outsourcing solutions company providing finance, accounting, payroll, human resources, technology, and procurement services to a range of businesses in its sale to the largest professional business services company in Tennessee.

- Represented a dermatology practice offering best-in-class surgical, medical, and cosmetic dermatology in connection with its acquisition by one of the nation's largest providers of dermatology services. Terms of the transaction were not publicly disclosed.



## Professional Honors & Activities

- Listed in *The Best Lawyers in America*® for Mergers and Acquisitions (2025)
- Listed in *Best Lawyers: Ones to Watch*® in America for Mergers and Acquisitions (2021 – 2024)
- Member – American Bar Association, Business Law Section
- Member – Leadership Health Care
- Member – American Health Law Association (AHLA)



## Speaking Engagements

- "Law School for the CFO" (January 2023)



## Education

- Georgetown University Law Center, LL.M. (Taxation), 2012
- Emory University School of Law, J.D., 2011
- Middle Tennessee State University, B.A., 2008
- Middle Tennessee State University, B.S., 2007



## Admissions

- Tennessee, 2012
- Georgia, 2011