



## Andrew Hurst

Shareholder

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Andrew Hurst concentrates his practice in business litigation matters with a focus in regulatory litigation and claims recovery, while acting as outside general counsel for a number of small and medium size companies.

Andrew Hurst is a shareholder in Baker Donelson's Washington, D.C. office where he assists clients in a variety of litigation matters with a focus on representing corporations and individuals in regulatory litigation and claims recovery.

Mr. Hurst serves as outside general counsel for several small to mid-size corporations in the D.C. region, particularly in the federal government contracting space with an emphasis on the information technology, intelligence, and defense sectors. His practice is rooted in the healthy growth of his clients' businesses, and often involves strategic advice and introductions in addition to managing a clients' legal needs.

He also represents health care and life sciences companies in litigation, including civil fraud investigations Medicare and Medicaid fraud and payment disputes, disputes with all types of payors, and civil litigation. Mr. Hurst has represented providers in federal and state courts, as well as arbitrations and mediations around the country.

Mr. Hurst has also represented attorneys and other professionals in professional liability disputes and litigation, including in cases resolved on the merits.

In addition, Mr. Hurst has a robust claims recovery practice in which he helps corporate clients to identify and recover funds that would have otherwise been left unclaimed. He advises his clients on everything from current business practices to creating litigation strategies to resolve claims.

### Representative Matters

- Defended consultants advising a private equity firm in the potential acquisition of a medical device company against allegations of improper advice leading to the deal's demise. Secured removal of one consultant and obtained summary judgment for the second consultant in the case, which involved claims for more than \$300 million.
- Represented a large law firm in a case brought before New York Supreme Court in which our client was accused of legal malpractice and related causes of action connected to a failed real estate deal with approximately \$50 million in damages alleged; the Supreme Court found for our client on all of the plaintiff's counts, dismissing all claims against our client and granting our client's claim for unpaid legal fees.
- Obtained an approximately \$600,000 judgment for a mid-size federal contractor in the intelligence sector in a bench trial for a contract dispute against another contractor as part of an initiative to assist clients in recovering claims, which was upheld by the Supreme Court of Virginia after appeal.
- Represented a drug manufacturer in national opioid litigation involving hundreds of federal, state and local agencies and private plaintiffs.
- Represented several drug manufacturers in sweeping national pricing litigation in multiple federal and state jurisdictions.

- Represented a large rehabilitation hospital provider in multiple qui tam False Claims Act actions in a number of federal courts.
- Led teams of transactional attorneys and advisors in the sale of multiple small and mid-size companies with a total deal valuation of more than \$100 million.
- Represented a motor manufacturer in a significant administrative investigation by U.S. Department of Energy.
- Represented an association of telephone carriers in a significant fraud action investigated by the Federal Communications Commission.
- Represented large radiology practices in a billing investigation by the U.S. Department of Justice.
- Represented a large pain and spine practice in a billing and prescription investigation by state regulatory authorities.
- Represented a foreign manufacturer in a criminal case that was the first litigation under the Economic Espionage Act.
- Represented targets of independent counsel investigations, including the criminal trial of a key witness in the Whitewater investigation.
- Represented a major target of campaign finance investigations in connection with the presidential election of 2000.



## Professional Honors & Activities

- Listed in *The Best Lawyers in America*® for Health Care Law (2025)
- Board Member – Bar Association of the District of Columbia (2022 – present)
- Member – Bar Association of the District of Columbia (1996 – 2016)
- Member – Dunn Loring-Merrifield Rotary Club (2007 – 2015)
  - President – Dunn Loring-Merrifield Rotary Club (2013)
- Democratic Nominee – U.S. House of Representatives 11th Congressional District of Virginia (2006)



## Publications

- "FCA's 'First to File' Bar Retains Some Teeth," *Government Enforcement and Investigations Client Alert* (March 29, 2018)
- "DOJ Issues Guidelines for Enforcement Related to Off-Label Promotion," *Government Enforcement and Investigations Client Alert* (March 5, 2018)
- "New Attorney General Issues Guidance on Corporate Compliance Programs," *Government Enforcement and Investigations Client Alert* (March 2, 2017)



## Education

- Georgetown University Law Center, J.D., 1996, cum laude
- Seton Hall University, B.A., 1993, magna cum laude



## Admissions

- Virginia, 1996
- District of Columbia, 1997
- U.S. Court of Appeals for the District of Columbia Circuit
- U.S. Court of Appeals Fourth, Fifth, Sixth, and Eleventh Circuits
- U.S. District Courts in the Eastern District of Virginia and District of Columbia