



Scott Bowers

Shareholder

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Scott Bowers concentrates his practice on mergers and acquisitions, corporate finance, commercial real estate development, and renewable energy project development and finance.

Mr. Bowers is a shareholder in Baker Donelson's Raleigh office and a member of the Corporate Group.

Mr. Bowers serves as a trusted advisor to his clients, understanding their businesses and giving priority to their strategic objectives in crafting tailored, effective, and efficient legal solutions to transactions. Clients rely on his ability to focus on their mission's critical priorities and the strategic underpinnings of them in navigating the myriad of business and legal considerations often implicated in complex transactions. He approaches his clients' transactional needs and legal challenges pragmatically, working alongside them to identify and execute the most practical deal trajectory or solution to the matter at hand. In handling his clients' most complex transactions, Mr. Bowers often assembles and leads multidisciplinary and cross-border deal teams, and he is well-versed in efficiently coordinating work streams across varied legal specialties in tandem with other professional service providers, such as investment bankers, M&A strategic advisors, external tax and accounting advisors, civil engineers, architects, and project managers.

Mr. Bowers' practice is most active in the medical device manufacturing, industrial commercial real estate development, renewable energy project development, and logistics software development industries, but he also has extensive experience in education, agricultural, and nationally franchised restaurant and retail spaces. He regularly interacts with C-level executive teams, boards, and equity and debt capital sponsors from private equity, venture capital, and conventional lending backgrounds. His practice is international in scope. He has represented international clients in United States in-bound acquisitions and strategic transactions, and a number of United States-based clients in transactions centered in China, the European Union, and the United Kingdom, as well as transactions involving subsidiary operations in regions such as Southeast Asia and Latin America.

Representative Matters

- Represented a medical device technology client in multiple preferred series equity offerings in excess of \$60 million.
- Represented a health benefits client in a \$50 million company sale transaction.
- Represented a renewable energy client in project contracting and real estate rights needs attendant to dairy waste to energy projects.
- Represented a commercial real estate development client in connection with multiple acquisition, construction finance, leasing, and disposition transactions.
- Represented a specialty automotive parts manufacturer in \$30 million company sale transaction.
- Represented an Australian-listed software company in multiple United States inbound acquisitions.
- Represented a private equity sponsored life safety portfolio company in \$300 million company sale transaction.
- Represented a national automotive parts manufacturer in strategic joint venture with a transaction valued in excess of \$1 billion.
- Represented a software company in \$150 million company sale transaction.
- Represented a number of clients in connection with the design and implementation of equity-based compensation plans.

- Represented residential and multi-family housing developers in connection with joint venture transactions involving landowners and co-developers.
- Represented a number of private equity clients in majority recapitalization transactions.
- Represented a public software company in the acquisition of a software-as-a-service provider.
- Represented a contact-research organization in the acquisition of a target based in the United Kingdom with several European subsidiaries.
- Represented a public apparel company in the sale of a retail apparel division.
- Represented a renewable natural gas manufacturer in establishing supply agreements, real estate rights, raising equity capital, Qualified Energy Conservation Bond-backed debt financing, and government grant funding in relation to the construction of a North Carolina-based renewable natural gas manufacturing facilities endeavor.
- Represented a Cayman Islands domiciled international education company in Series A and Series B equity capital raises and related RMB-based debt financing provided by an international bank headquartered in China.
- Represented a real estate development company in its \$4.8 million acquisition of 30 acres of land to develop industrial warehouses.



Professional Honors & Activities

- Listed in *Best Lawyers in America*® for Corporate Law (2022 – 2025)
- Recognized as a "Legal Elite" in Corporate by *Business North Carolina* magazine (2022, 2024)
- Listed as a North Carolina Rising Star in Corporate Law (2022)



Publications

- "S.A.L.T. Select Developments: North Carolina" (July 2024)
- "S.A.L.T. Select Developments: North Carolina" (May 2024)
- "S.A.L.T. Select Developments: North Carolina" (April 2024)
- "S.A.L.T. Select Developments: North Carolina" (March 2024)



Speaking Engagements

- "Business Law for Government Lawyers," Need to Know: Topics for the Government and Public Sector Attorney, 2023 NCBA Government & Public Sector Section Program (April 2023)



Education

- University of Alabama School of Law, J.D., 2007
- University of North Carolina at Chapel Hill, B.A., 2004



Admissions

- North Carolina, 2007