



Nivedita B. Patel*

Shareholder

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Nivedita Patel ("Ni-vay-dhi-tha Pu-tel") brings more than a decade of experience in the health care industry, helping clients navigate complex transactional, regulatory, and compliance matters.

Ms. Patel is a trusted advisor to clients in the health care industry with more than a decade of experience as an in-house health care generalist and a skilled negotiator. Known for her strategic approach, she partners with clients to craft legal solutions that align with their business goals, driving meaningful results in an ever-evolving industry.

Ms. Patel's clients include academic medical centers, hospitals, physician groups, growing telehealth providers, and other health care organizations. She represents them in critical transactions such as mergers, acquisitions, joint ventures, physician alignment deals, value-based care initiatives, and other strategic efforts designed to position them for long term success in an evolving health care marketplace. Bringing experience from both sides of the negotiating table, Ms. Patel guides clients through the complexities of health care regulatory compliance.

For startups and companies without in-house legal teams, Ms. Patel offers general counsel services tailored to meet both their legal and business needs. Her strong business acumen, coupled with her practical legal experience, allows her to provide actionable advice that supports her clients' growth and success.

Prior to transitioning to private practice, Ms. Patel served as associate general counsel for the largest independent non-profit multi-specialty physician practice in Washington, D.C.

Representative Matters

Results may vary depending on your particular facts and legal circumstances.

- Supported a client in successfully obtaining certificates of need (CON) for five primary care offices located in Washington, D.C. The project involved developing a strategy, preparing applications and supplemental materials, and coordinating with regulators.
- Provided strategic legal guidance and management of diligence response for new investor entry recapitalization. Partnered with a medical group's CEO, CFO, general counsel, compliance officer, and the rest of the executive officers to prepare for management calls, organize and prepare written diligence responses, and advise on areas of legal exposure.
- Assisted an orthopedic group practice in negotiating several agreements related to a strategic health partnership with a hospital system.
- Advised an information technology company on the health care regulatory issues and compliance with interoperability rules for participating in information sharing across a national network of providers and various other entities.

Professional Honors & Activities

No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

- Member – American Health Law Association

- Member – District of Columbia Bar, Health Law Section



Publications

- "Unlocking Value in Health Data: Truveta's Data Monetization Strategy Carries Big Risks and Responsibilities," *MobiHealthNews* (March 2021)



Speaking Engagements

- "Anatomy of a Partnership Transaction: What to Expect at Each Stage," 2025 Physician Transactions Conference: Cardiology, The Future of Healthcare Conference Series® (March 2025)
- "Careers in Health Law," American Bar Association Health Law Section (March 2025)
- "Anatomy of a Partnership Transaction: What to Expect at Each Stage," 2025 Physician Transactions Conference: Orthopedic & Spine, The Future of Healthcare Conference Series® (March 2025)
- "Negotiation and Risk Management," American Osteopathic College of Anesthesiologists (AOCA) Mid Year Seminar (May 2024)
- "Show Me My Data: The Impact of the CMS Interoperability Rules on Medicare Advantage Plans," Women Business Leaders (WBL) (October 2021)
- "CMS Interoperability Rule: Provisions That Apply to Medicaid Managed Care Plans," Medicaid Health Plans of America (April 2021)



Education

- Case Western Reserve University School of Law, J.D., cum laude
- The George Washington University, M.H.S.A.
- The University of Akron, B.A., summa cum laude



Admissions

- District of Columbia
- Maryland

* Baker Donelson professional admitted to the practice of law in the District of Columbia and Maryland; not admitted to the New Jersey bar.