



Zlata Fayer

Of Counsel

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Zlata Fayer collaborates with clients on real estate opportunities to develop and implement business-minded legal strategies that further their projects and objectives.

Zlata Fayer guides clients through a variety of real estate matters, including acquisitions and dispositions, financing, leasing, and the development of commercial and office properties. She represents health care providers, institutional investors, developers, and owners in real estate transactions. Her experience includes drafting and negotiating various real estate transactional documents and corporate financing documents. On behalf of landlords and tenants, she negotiates leases and amendments in connection with warehouse, office, and retail spaces. Additionally, Zlata structures partnership agreements, limited liability company agreements, cost-sharing agreements, corporate resolutions, and other joint venture documents for the acquisition of interests in real property.

Zlata represents individual and corporate borrowers in various complex financing transactions, including senior and mezzanine credit facilities, secured and unsecured funding, factoring agreements, and mortgage loans, as well as workouts and debt restructuring. She leverages her experience in financing transactions to structure tailored solutions that align with her client's needs and financial objectives.

Zlata is fluent in Russian.



Professional Honors & Activities

- Member – New York City Bar Association
- Member – New Jersey State Bar Association



Publications

- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating Covenants Between Signing and Closing, and Allocation of Closing Costs," republished by *New Jersey Law Journal* (March 2026)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating Representations and Warranties" (January 2026)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating Title and Survey Provisions" (November 2025)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating the Due Diligence Period" (October 2025)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating the Payment of Purchase Price and Deposit" (September 2025)
- "Ten Key Insights for Healthcare Lease Negotiations," *The Practical Real Estate Lawyer* (May 2025)



Education

- New York Law School, J.D., 2007
- Hofstra University, B.B.A., 2004



Admissions

- New Jersey, 2007
- New York, 2008