

PRESS RELEASE

Baker Donelson Represents IMC Logistics in Strategic Partnership Agreement with Kuehne+Nagel

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The national law firm of Baker Donelson served as legal counsel to IMC Logistics – the largest marine drayage provider in the nation – in a strategic partnership agreement with one of its longtime customers, Kuehne+Nagel, who will acquire 51 percent of the company. This strategic partnership will directly address growing demand for end-to-end transportation of cargo to or from seaports or rail hubs, customer facilities, and inland in the United States, where landside container logistics are complex.

The Baker Donelson team advising IMC Logistics on this agreement, which included more than 30 legal professionals, was led by Tonya Mitchem Grindon, chair of the Firm's Business Department and shareholder in the Nashville office, and Drew Yonchak, shareholder in the Memphis office. The team also included shareholders Scott M. Douglass (Memphis), Katherine I. Funk (Washington, D.C.), Jonathan C. Hancock (Memphis), Elizabeth Haskins (The Connective), Nathan Kibler (Knoxville), Matthew G. White (Memphis), and Steven K. Wood (Nashville); of counsel Elverine "Rena" F. Felton (Atlanta), P. Lee Smith (Washington, D.C.), and Andrew Wootton (The Connective); and associates Aaron S. Chaloner Ph.D. (Nashville), Tenia L. Clayton (Nashville), Sam Cottle (Washington, D.C.), Meagan O. Davis (Memphis), Katherine Denney (Nashville), Tyler Dove (Nashville), Jordan Ferrell (Nashville), Star Kimbrow (Nashville), Katy Presson (Nashville), Jack Ritossa (Nashville), Dominic Rota (Nashville), Tyler Saenz (Nashville), Gabby Schmidt (Nashville), Dean J. Shauger (Memphis), Hunter Threet (Nashville), Nic Vandeventer (Nashville), and Keyne Villert (Nashville).

Once the transaction is completed, IMC Logistics will continue to operate as it has previously, but with greater resources to serve clients. Mark H. George will continue as Chairman with the same leadership team in place. Completion of the transaction is expected at the beginning of the first quarter of 2025.