

# OUR PRACTICE

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## Dialysis Centers

**More than 400,000 Americans undergo regular hemodialysis treatments for end-stage renal disease (ESRD), at a cost of more than \$35 billion annually. Few law firms have as robust a practice as Baker Donelson representing the dialysis clinics and others who work in and provide support to this highly regulated arena.**

Over the past 20 years, the attorneys in our Health Law Group have represented public, private and non-profit national providers, physicians, manufacturers of machines and supplies, and medical and trade associations in a wide variety of ESRD matters. Among the services we regularly provide are:

- Organizing private equity-backed dialysis chains;
- Helping establish de novo dialysis centers;
- Structuring joint ventures with nephrologists and health systems;
- Handling mergers and acquisitions of public and private companies;
- Advising on compliance matters and government investigations;
- Providing counsel on medical director contracts;
- Structuring management and real estate investment entities;
- Handling extensive state and federal regulatory work, including licensing;
- Representing manufacturers of dialysis machines and supplies on product liability; and
- Assisting with virtually every legal aspect of ESRD operations, including governmental relations, reimbursement, supply contracts and employment matters.

Our practice is truly national, with dialysis-related clients from coast to coast. Our attorneys are active with the National Kidney Foundation and related local organizations. Dialysis providers engage Baker Donelson's Health Law Group because we know the intricacies of their business as well as the law.



## Representative Matters

- Provided direct, daily (offsite and onsite) general business and regulatory compliance guidance to health systems, hospitals, psychiatric facilities, pharmacies, skilled nursing facilities, hospices, dialysis companies, personal care homes, physician/dental practices and ambulance providers.