

OUR PRACTICE

Government Contracts (Cross-Border Business)

Dealing with both the civilian and military arms of the government on contractual issues is a very specialized area. Baker Donelson's business and regulatory attorneys have the experience and capability to provide our clients with real answers to the hardest questions facing government contractors.

We regularly assist a wide range of clients in this area, from some of the world's largest defense contractors, to many small suppliers of goods and services at the local level. Clients turn to us for counsel on:

- Battlefield contracting
- Small and disadvantaged business issues (such as for minority and service-disabled-veteran owners, and HUBZone enterprises)
- Government contractor mergers and acquisitions
- False Claims Act allegations
- Ethical compliance and violations

We can assist with start-up issues for a new venture seeking to sell items to the government, or complex financing and cost or pricing data questions for the established and sophisticated contractor.

In litigation issues, Baker Donelson litigators are experienced in vigorously protecting and asserting the rights of contractors in negotiations with the government, subcontractors and competitors.